



VENDOR PARTNERSHIP PROGRAM and

MEDIA KIT 2023



# **ABOUT THE DFA**

The current Domino's Franchisee Association (DFA) began in 2006 and serves the Domino's Pizza Franchisee community in the continental United States. With headquarters in San Antonio, TX, the DFA is the largest independent organization dedicated to representing and protecting the business interest of Domino's Franchisees. We are committed to providing vital support and assistance to our Franchisee Community.

Our website is a key source of information for our Members and Vendor Partners. We have created a safe environment for Franchisees to become better educated on issues impacting the long-term success of their business, to provide a resource where feedback can be effectively and efficiently gathered to direct our efforts, and to serve as a general communication link within the Franchise body.

# THE DFA MISSION

"To maximize the value of our members' business through education, communication and collaboration"





If you have any questions, do not hesitate to contact: Scott Senne scott@dominosdfa.com 734-645-1472

## THE DFA VENDOR PARTNERSHIP PROGRAM

The DFA Vendor Partnership Program is designed to bring Value and Benefit to both our Franchisee Members and participating Vendor Partners.

The DFA vets each Vendor to ensure there is a good fit for our Franchisee Membership. References and a completed application are required. Once all documents have been completed and received, the DFA will review all materials. A Vendor Partnership Agreement is not considered valid until signatures are obtained from the DFA Representative and the Vendor Representative. Once the Annual Fee has been paid, the Partnership will begin.

Purchase one full-page ad in The VOICE Magazine following Partnership approval in any of the upcoming quarterly issues during the Partnership period.

# **VENDOR PARTNER REQUIREMENTS**

The following requirements must be met before an agreement can be finalized. The Vendor must:

- Demonstrate a value to the DFA membership (through cost savings, benefits, or services)
- Be a leader in its industry (through pricing, quality, service, benefits, or technology)
- Meet any applicable Domino's Pizza, LLC standards
- Provide references and pay the annual Vendor Partner Fee (see pages 4-5)
- Purchase one full-page ad in The VOICE Magazine following Partnership approval in any of the upcoming quarterly issues during the Partnership period.





## **REVENUE SHARING**

Revenue Sharing is an option providing mutual benefits to help the Vendor and DFA succeed together. Revenue Sharing will be discussed on an individual basis. The program ensures both parties receive adequate value, and should never be done at the expense of price, service or quality to our Franchisee Members.

# DFA VENDOR PARTNERSHIP PROGRAM LEVELS & BENEFITS

The five Vendor Partner options are listed below along with a la carte options available to any level Partner.



#### ASSOCIATE

#### ANNUAL FEE

\$2,000

- 60-word listing in the Vendor Partner Directory on the DFA website
- Company listing in The VOICE Magazine's Vendor Partner Directory



## **BRONZE**

# **ANNUAL FEE**

\$5,000

- 60-word listing in The Vendor Partner Directory on the DFA website
- Company listing in The VOICE Magazine's Vendor Partner Directory
- One (1) full page ad in The VOICE Magazine in current year
- One (1) one-half page ad in The VOICE Magazine in current year
- Three (3) months of Banner Ads for DFA website



#### SILVE

### ANNUAL FEE

\$10,000

- 60-word listing in the Vendor Partner Directory on the DFA website
- Company listing in The VOICE Magazine's Vendor Partner Directory
- Two (2) full page ads in any VOICE Magazine issues in current year
- Six (6) months of Banner Ads for DFA website
- One (1) full page E-mail advertising piece to DFA Members
- One (1) full page Informational article in The VOICE Magazine
- Discounted rates for DFA Vendor shows
- Partnership recognition at DFA meetings



### GOLD

### ANNUAL FEE

\$15,000

- 60-word listing in the Vendor Partner Directory on the DFA website
- Company listing in The VOICE Magazine's Vendor Partner Directory
- Four (4) full page ads in all VOICE Magazine issues in current year
- Nine (9) months of Web Banners on the DFA Website
- One (1) full page E-mail advertising piece to all DFA Members
- One (1) two page informational article for The VOICE magazine
- Thirty-Six (36) News You Can Use weekly e-mail blasts
- Discounted rates for DFA Vendor shows
- Partnership recognition at DFA meetings

## DFA VENDOR PARTNERSHIP PROGRAM LEVELS & BENEFITS

**PLATINUM** 

ANNUAL FEE

\$25,000



• 60-word listing in the Vendor Partner Directory on the DFA website

- Company listing in The VOICE Magazine's Vendor Partner Directory
- Four (4) full page ads In all VOICE Magazine issues in current year
- One full year of Banner Ads for DFA Website
- One (1) full page E-mail advertising piece quarterly to DFA Members
- Forty-Eight (48) News You can Use weekly e-mail blasts
- Vendor Space and Choice of Location at DFA National Meeting Vendor Show or Two page spread in The VOICE Magazine (issue chosen by Vendor Partners)
- Partnership recognition at DfA meetings
- Hyperlinked company logo on bottom of DFA website homepage
- Two two-page informational articles for the VOICE Magazine (in rotation with other Platinum Partners)

à la carte options

# À LA CARTE OPTIONS AVAILABLE TO ALL DFA VENDOR PARTNERS

One (1) Sidebar Web Banner for one month	\$750
One (1) full page E-mail advertising piece to all DFA Members	\$1,100
One (1) full page Informational article for The Voice magazine	\$1,640
One (1) two-page Informational article for The Voice magazine	\$3,275
One (1) quarter-page Advertisement in The Voice magazine	\$1,365
One (1) one-half page Advertisement in The Voice magazine	\$1,882
One (1) full page Advertisement in The Voice magazine	\$2,350
News You Can Use e-mail quarterly	\$550

# **DFA VENDOR PARTNER APPLICATION**

The DFA Vendor Partner Application, as well as other DFA related materials, can be found online at www.dominosdfa.com. Scroll down to FOR VENDORS and click on either of the two links shown.





## PRINT AND DIGITAL ADVERTISING

The VOICE Magazine of Domino's Franchisees is a full color, quarterly magazine distributed to all Domino's Franchisees in the continental US, as well as Domino's Corporate Executives, and all DFA Vendor Partners and Associates.

Featured in the magazine are Franchisee interviews, profitability best practices, CEO Updates, meeting and event recaps, upcoming event announcements, DFA Board and Staff information, training advice, marketing tips, survey results, and much more!

# What are the benefits of advertising in The VOICE?

- Guide for Franchisees when searching for a company, product or service
- Introduction of your company to the Domino's community
- Showing support of Franchisees by supporting their Association
- Increased demand by Franchisees because of additional content and advertising
- View of current trends in the Domino's community and meet Franchisees









EDITORIAL CALENDAR	RESERVATION	MATERIALS	PUBLICATION
2023 - 1st Quarter	Feb 3	Feb 10	March
2023 - 2nd Quarter	April 28	May 5	June
2023 - 3rd Quarter	Aug 4	Aug 11	September
2023 - 4th Quarter	Oct 20	Oct 27	December
	3 22 20		20001111

### AD SIZES:

Full (1) Page - 8.375" x 10.875" plus 1/8" bleed

(text must be 1" from edge with full bleed)

Half (1/2) Page -  $7.5" \times 5.0"$  without bleed Quarter (1/4) Page (vertical) -  $4.25" \times 5"$  without bleed

#### **ARTWORK REQUIREMENTS:**

Full bleed only accepted on full page ads. Include a 1/8" extended image area. Text must be at least 1" from edge with full bleeds. All ads are produced in 4-color process printing. Images should have a minimum resolution of 300 dpi at the printed size for offset printing with CMYK colors using Web Coated SWOP Ver 2 Profile.

#### **SUBMITTING ARTWORK:**

All files should be submitted as a high-resolution PDF file to amy@dominosdfa.com Please request VOICE or Web Banner Insert Request Forms from Amy Villastigo at amy@dominisdfa.com or Scott Senne at scott@dominosdfa.com

## FRANCHISEE TESTIMONIALS/ QUOTE/IMAGE:

If your ad contains a testimonial, quote, or image of a Franchisee(s), written permission from the Franchisee(s) must be provided along with the submitted ad.

PRINT RATES (full color only)	VENDOR PARTNER PRICING 1 ISSUE	NON-VENDOR PARTNER PRICING 1 ISSUE
Inside Front Cover	\$2,890	\$3.220
Opposite Cover Page	\$2,450	\$2,720
Opposite Back Cover Page	\$2,450	\$2,735
2-page Center	\$3,100	\$3,445
2-page Non-Center	\$2,890	\$3,215
Full Page	\$2,350	\$2,622
1/2 Page	\$1,882	\$2,085
1/4 Page	\$1,360	\$1,507

The DFA has final approval of all advertising submissions and may ask for content edits if necessary.

#### **Emails**

Due to the sheer number of everyday e-mails that our Members receive, the DFA limits additional e-mails only to those Vendor Partners who have the e-mail included in their partnership package, or to anyone that wishes to purchase an e-mail as noted in the A La Carte menu (page 5).

E-mails should be submitted in editable format (WORD preferred), along with graphics and Vendor logo to scott@dominosdfa.com. Include a PDF of how you would like your e-mail to look so that our designers can mirror your vision to our e-mail template. Please do NOT embed the logo or the graphics in the WORD document. Allow 2-3 weeks for execution after the e-mail has been received by the DFA.

#### PARTNERSHIP INCLUDED E-MAIL SCHEDULE

E-mails included in Vender Partner Packages will be sent out once per quarter at these times

JAN, WEEK 1 APRIL, WEEK 1 JULY, WEEK 2 Ocotber, WEEEK 1

The DFA has final approval of all e-mail submissions and may ask for content edits if necessary.

#### PRINT AD AND ARTICLE SPECIFICATIONS

Articles for The VOICE Magazine are a great way of discussing points of importance that routinely can't be placed in an advertising format. Articles should be informative only – they are not a way of advertising your company. Articles should detail current topics and issues that deal with your industry so that our Members can be made aware of what is occurring or what they need to know for the future. For articles, the following specifications apply:

- Submit in WORD File Format
- 12 Point Font
- 800 words per page with out photo, 600 words per page with photo
- Include a high-resolution (300 DPI or larger) headshot of the article's author and title

• All photos/logos must be in high-resolution (300 DPI) or Larger) and attached to the email as a seperate file (please do not imbed photo within the article)

• Include article Title



#### WEB BANNER SPECIFICATIONS

Web Banners are placed in rotation with other Advertisers and appear on every page of the DFA website. Acceptable file formats are Flash, GIF, JPG, and PNG. Acceptable banner codes are HTML, JavaScript, and PHP. Flash files must have the ad and click embedded in the design. File size (in pixels) is 275 tall x 615 wide. Ads may be updated during the contract time frame at no additional cost. Include a link to a webpage if you want our Members to be sent to a certain location once they click on it. We do not maintain any open or clicking records. All files should be submitted as high-resolution PFD file to Amy@dominosdfa.com.

#### **NEWS YOU CAN USE E-MAIL PROGRAM**

The News You Can Use e-mail program is a weekly publication by the DFA that is e-mailed to all the DFA Members. It is a compilation of weekly news articles, business practices, upcoming events, and special announcements that includes links to various websites. You can include your advertisement in this publication on a quarterly (12 issue) basis. Publication is every Friday of the workweek. We will use your Web Banner as our News You Can Use E-mail, if that is part of your Vendor Partner Program. Include a link to a webpage if you want our Members to be sent to a certain location once they click on it. We do not maintain any open or clicking records.

The DFA has final approval of all article and banner ad submissions and may ask for content edits if necessary.

# OICE ion Order

Ad Size								
2 Pg Ctr	Орр	Back Pg Full Pa		age 1/2 Page		¼ Page		
2 Pg Non- Center	•	p Front ver	Inside Ft Cover		Inside Bk Cover—	Back Cover —		
Bronze		Silve	r	Gold		Platinum		
Q2		Q3		Q4				
Q2		Q3			Q4			
		Total	Cost	\$_				

he cost and terms of the ad placement as noted above with The DFA Voice Magazine. bmissions and may ask for content edits if necessary.

# Web BANNER @ DominosDFA.com

Ad reservations may be completed online at www.dominosdfa.com or by completing this form.

Date						
Company Name						
Contact Name						
Phone						
Contact Email						
Billing Email						
URL						
Please indicate	Jan	Feb	Mar	Apr	May	Jun
which months your web banner should	Jul	Aug	Sept	Oct	Nov	Dec
be active.		Run my w	eb banner cont	inuously u	ntil notified.	
Banner Ad Rate	s & Specs	Vendor Partners Non Vendor Partners				ndor Partners

Banner Ad Rates & Specs Vendor		Partners	Non Vendor Partners		
Banner	Size (Pixels) 275h x 615w	Monthly \$ 750	Annually \$ 9,000 10% Savings!	Monthly \$ 825	Annually \$ 9,900
Cost	\$		Total Cost	\$	

Ads are placed in rotation with other advertisers and appear on the DFA website. Acceptable image file formats: Flash, GIF, JPG, PNG. We only accept GIF, JPG and PNG file formats for Basic Partners. Acceptable banner codes: HTML, JavaScript, PHP. Flash files must have the ad and click embedded in the design. Ads may be updated during contracted time frame at no additional cost. Please include a link for your landing page. All files should be submitted to amy@dominosdfa.com.

By submitting this form, you are agreeing to the cost and terms of the ad placement as noted above with the DFA website. The DFA has final approval on all advertising submissions and may ask for content edits if necessary.

Authorized Signature
Printed Name & Date
Accepted at DFA by

# 2023 VOICE Article

# **Insertion Order**

Date					
Company Name					
Contact Name					
Phone					
Contact Email					
Billing Email					
	lss	ues	Article	e Size	
	1 <sup>ST</sup> Quarter	3 <sup>rd</sup> Quarter	1 Page	2 pages	
	2 <sup>nd</sup> Quarter	4 <sup>th</sup> Quarter			
Cost Per Article (1 page)	\$1,640		Total Cost	\$	
Cost Per Article (2 pages)	\$3,275		Total Cost	\$	

By submitting this form, you are agreeing to the cost and terms of the ad placement as noted above with The DFA Voice Magazine. The DFA has final approval on all advertising submissions and may ask for content edits if necessary.

Authorized Signature	
Printed Name & Date	
Accepted at DFA by	

Please return form to Amy Villastrigo at amy@dominosdfa.com.
Thank you for your support of the DFA!

# NEWS YOU CAN USE 2023 Insertion Order

Date								
Company Name								
Contact Name								
Phone								
Contact Email								
Billing Email								
		Num	ber o	of E-mai	ls			
		One Quarter (12 E-mails)		Two Quarters (24 E-mails)				
		Three Qua (36 E-m		Four Quar (48 -m				
Cost per Qua	rter On	ie - \$550	Two	- \$1,100	Three -	- \$1,650	Four - \$2,200	
	Total	Cost	\$			_		

By submitting this form, you are agreeing to the cost and terms of the ad placement as noted above with The DFA Voice Magazine. The DFA has final approval on all advertising submissions and may ask for content edits if necessary.

Authorized Signature	
Printed Name & Date	
Accepted at DFA by	

Please return form to Amy Villastrigo at amy@dominosdfa.com.
Thank you for your support of the DFA!

# QUARTERLY E-MAIL 2023 Insertion Order

Date								
Company Name								
Contact Name								
Phone								
Contact Email								
Billing Email								
		Number of E-mails						
		Quarter One		Quarter Two				
		Quarter Three		Quarter Four				
Cost per E-m	nail On	e - \$1,100	Two	- \$2,200	Three -	\$3,300	Four - \$4,400	
	Total	Cost	\$					
	Partne Lev					_		

By submitting this form, you are agreeing to the cost and terms of the ad placement as noted above with The DFA Voice Magazine. The DFA has final approval on all advertising submissions and may ask for content edits if necessary.

Authorized Signature	
Printed Name & Date	
Accepted at DFA by	